

# Info-Gap Theory: Concepts and Applications

Yakov Ben-Haim  
Yitzhak Moda'i Chair in Technology and Economics  
Technion – Israel Institute of Technology  
yakov@technion.ac.il, info-gap.com

Interdisciplinary Centre for Conservation Science (ICCS)  
Department of Zoology  
University of Oxford  
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## Abstract

General principles should guide strategic planning in engineering design, public policy, international relations, medical decisions and many other areas of human endeavor. However, decision makers know that general principles will sometimes be invalid in practice because of unanticipated contingencies. The challenge facing the strategic planner is to balance between fundamental long-range strategic thinking, and pragmatic solution of pressing problems. At one extreme the strategist ignores contingencies and insists on adherence to general principles. At the other extreme, the strategist abdicates and devotes all innovation and initiative to the solution of specific problems. The problem of balancing between these extremes derives in large measure from the severe uncertainties facing the decision maker.

Info-gap decision theory provides decision-support tools for managing the challenges of planning and decision under severe uncertainty. We discuss the method of robustly satisfying critical requirements as a tool for protecting against pernicious uncertainty. We also mention the method of opportune windfalling as a tool for exploiting propitious uncertainty.

These ideas will be illustrated by considering an example: rural poverty and the exploitation of natural resources.

## Selected References (see also info-gap.com)

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